

**Authority Meeting Minutes
378th Meeting
October 1, 2024 at 12:00 p.m.**

Members Present: Joseph J. Siemek
Rhody Holthaus
Guillermo (“Willie”) Wainer
Mark DeLuca*
Cliff Engle
Anthony Russell
Dr. Charles Glass

Other Participants: Craig Jeter (Baltimore City)
Lee Zimmerman (Frederick County)
Andrew Kays (NMWDA)
Kim Gordon (NMWDA)
John Schott (NMWDA)
Kitty McIlroy (NMWDA)

*joined approximately 12:09

Public access via livestream at the following link:

<https://youtube.com/live/eaOWjbDbJcC?feature=share>. This stream was turned on at 12:04 p.m. local time.

Board Chairman, Joseph Siemek opened the meeting at 12:04 p.m. local time after confirming the presence of a quorum. Mr. Siemek noted that the instructions for the public to view the meeting were provided in advance and that there were no plans for any portion of the meeting to be held in closed session. Mr. Siemek requested that Members identify themselves when speaking, and formally welcomed Tony Russell as the representative of Baltimore County.

Mr. Siemek noted consideration of the minutes of the previous Board Meeting on August 6, 2024 and that such minutes were approved and posted on the Authority website.

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nmwda.org / Business-to-Business Recycling: mdrecycles.org
Tower II – Suite 402, 100 S. Charles Street, Baltimore, MD 21201-2705

Comprehensive Waste Management Through Recycling, Reuse, Resource Recovery and Landfill

MEMBERS:

Rhody R. Holthaus, Anne Arundel County / Vacant, Baltimore City / Anthony Russell, Jr., Baltimore County / Clifford J. Engle, Carroll County
Phillip S. Harris, Frederick County / Joseph J. Siemek, Harford County / Mark A. DeLuca, Howard County / Guillermo Wainer, Montgomery County
Charles Glass, Maryland Environmental Service / Andrew Kays, Executive Director



ACTION ITEM NO. 2024-5-1 — ON-CALL CONTRACT AMENDMENTS

A motion was made by Dr. Charles Glass and seconded by Rhody Holthaus to approve this item.

Andrew Kays explained that amendments to an Authority on-call contract is needed as follows:

- (1) SCS Engineers (SCS) – A total increase in the amount of \$516,000 is needed for the SCS contract, of which \$140,000 is needed for work in connection with landfill support and compliance efforts for Carroll County, \$120,000 is needed for work in connection with the Transfer Station improvements for Montgomery County, and \$256,000 is needed for maintenance and compliance projects at Quarantine Road Landfill and the Northwest Transfer Station for Baltimore City.
- (2) Geosyntec Consultants (Geosyntec) – An increase in the amount of \$650,000 is needed for the Geosyntec contract for work in connection with the Western Sanitation Yard renovations for Baltimore City. The Baltimore City Bureau of Solid Waste Facility Upgrades Memorandum of Understanding will be the source of funding for this effort.

Staff is requesting increases for the on-call contracts as set forth above.

Joseph Siemek asked if there were any questions or matters for discussion.

There being none, a vote was taken, and the item was unanimously approved.

ACTION ITEM NO. 2024-5-2 – BUDGET AMENDMENTS

A motion was made by Willie Wainer and seconded by Cliff Engle to approve this item.

John Schott explained that amendments to the Authority's budget is needed as follows:

- (1) Carroll County Landfill Account - A budget increase in the amount of \$140,000 is needed for the Carroll County Landfill Account to support Action Item 2024-5-1. The County will pay the Authority via purchase order, as and when approved by the County.
- (2) Montgomery County Transfer Station Account - A budget increase in the amount of \$120,000 is needed for the Montgomery County Transfer Station Account to support Action Item 2024-5-1. The County will pay the Authority via purchase order, as and when approved by the County.
- (3) Frederick County General Account - A budget increase in the amount of \$1,125,197 for the Frederick County General Account to support the transportation efforts of Recovered Materials for the County. The County will pay the Authority via purchase order, as and when approved by the County.

Staff is requesting increases to the Authority's budget in the amounts as set forth above.

Joseph Siemek asked if there were any questions or matters for discussion.

There being none, a vote was taken, and the item was unanimously approved.

ACTION ITEM NO. 2024-5-3 – AWARD OF CONTRACT FOR BALTIMORE COUNTY BULK MATERIAL COLLECTION SERVICE

A motion was made by Cliff Engle and seconded by Willie Wainer to approve this item.

Kitty McIlroy explained that the Bulk Material Collection Service was originally identified in the Northeast Maryland Waste Disposal Authority ("Authority") managed Baltimore County 2021 Solid Waste Work Group [report](#), as a recommended program to implement Countywide. Thus, securing a long-term Bulk Material Collection Service (with options to divert/recycle) fulfills a key recommendation of the Solid Waste Work Group, created by Baltimore County Executive Olszewski, to enhance resident benefits under the County's Recycling and Solid Waste System and improve Baltimore County's overall environmental footprint by reducing the volume of trash needing disposal. This procurement is the continuation of that service to Baltimore County ("County") residents.

The Authority issued a Request for Proposals ("RFP") to procure Service Area Bulk Material Collection and Special Collection Services ("Services") on May 17, 2024 on behalf of the County. These Services are to be available under the Authority's Service Contract from January 1, 2025 through June 30, 2030, with one (1), five (5) year renewal option, through June 30, 2035 at the Authority's sole discretion, per County request. One Addendum to the RFP was issued on July 10, 2024 to amend the RFP and answer Proposer questions submitted in writing by the due date of June 11, 2024.

Ms. McIlroy noted that advertising was done through the Authority's Website, eMaryland Marketplace, and through distribution based on lists of interested parties. The Authority received three Proposals:

GCI Residential, Inc. ("GCI");
Eagle Transfer Services, Inc. ("Eagle Transfer"); and
M & C Thompson Services LLC. ("M & C").

After review of the Technical and Price Proposals, the Authority (per the Evaluation Committee) submitted Clarification Request Letters on August 15, 2024 to GCI and Eagle Transfer to clarify items in their respective Technical and Price Proposals, as both Proposers were deemed to be reasonably susceptible of award. The pricing summary for GCI and Eagle Transfer are set forth below. The Evaluation Committee deemed M & C not susceptible of award as M & C did not submit a required Technical Proposal for review, and there were fundamental concerns about M

& C's understanding regarding the pricing. GCI and Eagle Transfer provided Clarification Responses by the due date of August 30, 2024. After review of the Clarification Responses, the Evaluation Committee has recommended GCI for award of the Service Contract.

Ms. McIlroy explained that GCI was found to be best qualified overall to provide the Services outlined in the RFP, after submitting its Clarification Response. Specifically, GCI is providing similar services to other jurisdictions in the region (such as Charles County, Howard County and Prince George's County) without incident, and is already providing almost identical Bulk Material Collection Service to Baltimore County currently and without issue. GCI currently utilizes Baltimore County facilities without incident, thus has established itself as a trustworthy hauler. Additionally, GCI contains a Certificate of Good Standing within the State of Maryland and is a certified Minority Business Enterprise (MBE) contractor, already employing local residents. GCI's ability to provide a Proposal Bond, Performance Bond guarantee, as well as other financial information and documentation, proved them to be in a financially stable position, and sufficient in meeting the required financial qualifications of the RFP.

Ms. McIlroy further explained that the Evaluation Committee notes that the County will be phasing in increased recycling/diversion of bulk materials as an added benefit, incorporated under the Price Proposal, at no additional cost. More specifically, GCI was the only Proposer to take no exception to ALL recycling/diversion goals for certain materials as noted in the RFP, including the requirement to not collect those items in compaction/compression vehicles. GCI did confirm, with further clarification, that their Proposal included the specific unloading of divertible/recyclable materials at the County's three resident waste diversion drop-off areas, as required per Service Contract kick-off in January 2025, and per the possible County phase in of additional diversion/recycling programs. This will provide the County the option to eventually divert/recycle all of the following Acceptable Materials under its Contract: electronic materials, single use and/or rechargeable batteries, scrap metal, appliances (including non-CFC based appliances), mattresses, box springs, reusable building material/furniture and other household items.

Also, GCI proposed the most competitive Price Proposal, and the Evaluation Committee believes the \$983,320 proposed rate, for two collection runs per residence per year, to be an excellent value for the Service being provided. Although it is an 18% increase from the existing calendar year 2024 service cost, it is still the most competitive price proposed for consideration under the RFP (compared to the other \$2,688,400 identical annual service option). Importantly, the Service Contract is locking in a rate that is capped at a 4% CPI increase each year moving forward, for the next 10 years, which will provide the County stability in budgeting this Service for that period of time.

Kitty McIlroy noted that in summary, the Evaluation Committee determined that awarding to GCI would be in the best interest of Baltimore County, as GCI is the incumbent Service provider, so there should be no lapse in quality or service from this award. Their Proposal offered the best value, by a significant margin to the County, and provides programmatic flexibility for the County to offer multiple collections per household per year, and/or funding to be saved and utilized for

other critical County programs. The Proposal also offers the most cost effective per hour Special Collection Service rate for the County, if it has the need for such Services.

Staff requests approval to enter into a Service Area Bulk Material Collection and Special Collection Service Contract with GCI substantially in the form provided to the Board for review, as well as made publicly available on the Authority's website.

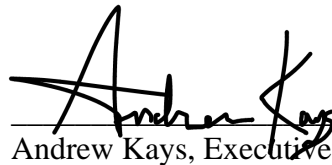
Ms. McIlroy noted that a summary of the price proposals has been provided to the Board.

Joseph Siemek asked if there were any questions or matters for discussion.

There being none, a vote was taken, and the item was unanimously approved.

Joseph Siemek asked if there were any additional matters for discussion. There being no additional comments or discussion items, the meeting adjourned at 12:16 p.m.

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Andrew Kays, Executive Director